### EXPERT ADVICE FOR NON-PROFITS

# WORKING WITH NON-PROFITS CAN BE COMPLICATED.

Non-profits are often unlike any other tenant or property owner in the marketplace, with multiple constituencies, obligations, regulations and political considerations. Non-profit real estate activity is dynamic, subject to twists and turns during every stage of the process.

Your non-profit organization deserves professional real estate services from an advisor and counselor who provides sound information and creative, appropriate solutions. Chiles and Company is that counselor.

#### EXPERT GUIDANCE



Chiles & Company is expert in working with mission-based non-profits. We have a singular

sensibility and understanding of nonprofit organizations. Throughout our years of working with non-profits, as well as in our considerable board service to non-profits of all sizes, we have helped guide real estate decisions that enhanced the visibility and effectiveness of many non-profit organizations and causes.



#### A REAL ESTATE COUNSELOR

Chiles & Company considers the myriad interests and issues involved in the real estate transactions of non-profits and presents the highest level of advice in a manner that assures comprehension, agreement and responsive actions, achieving the best obtainable results.

The real estate transactions of non-profits require professional assessment, thoughtful analysis, strategic thinking and a market-driven action plan. All of this requires resources, time, knowledge and experience. Chiles & Company serves as a trusted advisor to many of your fellow non-profits.

#### CHILES & COMPANY'S APPROACH

Chiles & Company approaches every assignment with a clear understanding of who we represent. Our associates ask the hard questions and deal with, rather than avoid, the hard answers, utilizing our professional experience and creativity to develop better solutions for non-profits.

#### Counseling and Advice

Real estate counseling is the act of providing unbiased, objective advice or guidance for sound real estate decision making. It is not considered a specific real estate discipline - such as brokerage, management or appraisal. Rather, real estate counseling is considered a process, a process that involves all of the disciplines of real estate. The counseling process requires "big picture" thinking and penetrating knowledge of the complexities related to real property and land. The performance of your real estate assets can only be enhanced by the counseling process with Chiles & Company as your advisor.



#### CRE THE COUNSELORS OF REAL ESTATE

PAUL CHILES, PRESIDENT OF CHILES & COMPANY IS A CRE (COUNSELOR OF REAL ESTATE). THE CRE IS THE REAL ESTATE INDUSTRYS' MOST RESPECTED SOURCE FOR PROFESSIONAL ADVICE ON PROPERTY AND LAND-RELATED MATTERS. THIS ADVICE IS DISTILLED FROM YEARS OF SIGNHICANT AND VARIED EXPERIENCE IN MANY DISCIPLINES OF REAL ESTATE.

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# THE PREMIER PROVIDER OF COMEMRCIAL REAL ESTATE SERVICES IN THE PACIFIC NORTHWEST.



Chiles & Company has been providing unbiased and objective real estate counseling and analysis to non-profits since 1990.

Chiles & Company's associates have the highest levels of expertise and insight. If your non-profit organization is seeking insightful answers to your complex real estate questions, Chiles & Company is the right resource.

No other group of real estate advisors in the Pacific Northwest provides the knowledge, objectivity, creativity and integrity your non-profit organization needs to maximize the power of its real estate assets and decisions.



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# REAL ESTATE SOLUTIONS FOR NON-PROFITS



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